

Turrumurra Bowling Club Limited

(Founded 1952)

69th ANNUAL REPORT

31st MARCH 2021

ABN 68 000 106 936

www.clubturrumurra.com.au

181 Bobbin Head Road
Turrumurra NSW 2074



CLUB
TURRAMURRA

ANNUAL REPORT - TURRAMURRA BOWLING CLUB LIMITED		
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NOTICE of the 69th ANNUAL GENERAL MEETING of MEMBERS

Notice is hereby given that the 69th Annual General Meeting of Members will be held at the Registered Office of Turramurra Bowling Club, 181 Bobbin Head Road, Turramurra, on Sunday, 25 July 2021 at 10:30am.

BUSINESS

- To receive and confirm the minutes of the 68th Annual General Meeting held on the 26rd July, 2020.
- To receive and confirm the minutes of the Extraordinary General Meeting held on the 28th February 2021.
- Business arising from previous minutes.
- To receive, consider and then, if thought fit, adopt the Chairman's Report for the year ended 31st March, 2021.
- To receive, consider and then, if thought fit, adopt the General Manager's Report for the year ended 31st March, 2021.
- To receive, consider and, if thought fit, adopt the Treasurer's Report, Income Statement, Statement of Changes in Equity, Balance Sheet and Cash Flow Statement for the year ending 31st March 2021 together with the Directors' Report and Auditors Report.

Note: Members seeking financial information are requested to advise the General Manager, in writing, seven (7) days prior to the Annual General Meeting. This enables time to carry out any necessary research.

- Appointment of Auditors for 2021/22 – Motion: That Conroy Audit & Advisory be appointed for the above period.
- To present 25 Year Badges and Certificates / Life Memberships as appropriate
- Declaration of the Election of Officers, for the ensuing year, by the Returning Officer.
- To transact any other business brought forward in accordance with the Constitution of Turramurra Bowling Club Limited.

James Sneddon
General Manager
By Direction of the Board of Directors

Chairman's Report

As another financial year comes to an end, it has been a lot more positive than previous years. The impact of COVID has had a devastating impact on many aspects of our community including the club and it is great to see that the worst appears to be behind us

Over the past two years the board has started to adopt Clubs NSW best practice guidelines and developed a strategic plan. The Code of Practice and Best Practice Guidelines provide a framework for successful club operations — with checklists to help monitor performance and minimize the potential for financial or legal problems. The implementation of our strategic plan has provided greater clarity and the future of Club Turramurra now looks more promising.

This has resulted in a \$21k profit for the year and an increase to our membership which has grown to over 1000 members. This is a fantastic result and a credit to our General Manager, James and all our staff.

Several items in the strategic plan like the new restaurant, barefoot bowls and trivia are now in place and are having a very positive effect on our member's experience in the club and our financial position.

Most of the club's equipment and capital items are in desperate need of repair or replacement. This year we started a program to bring the clubs equipment up to date, they include items in the kitchen, computer equipment and gaming machines however there is still a lot of work to do in this area and this will be ongoing.

During the year an Extraordinary General Meeting was held to make the necessary changes to our constitution which are consistent with regulatory legislation. The membership unanimously voted in favor of the first of the changes to allow social members to vote in the election of the board. The second resolution to allow up to one social member being nominated to the board was not successful but still drew 64% of the vote.

On behalf of all the members and the board I would like to thank the many volunteers who selflessly give up their time to assist in the running of the club.

I look forward, with your support, to building on the foundations laid in the past year.

George Appleby
Chairman

General Manager's Report

The club's financial year began with the worst possible start with a two-month Covid-19 lockdown and then a staged re-opening. It is therefore quite pleasing to have finished the year with a profit. I appreciate the support of the state and federal governments through mechanisms like JobKeeper and other grants.

It has been a year full of new initiatives and highlights, of particular note are:

- The development and progressive implementation of the new Strategic Plan
- The continued success of our outsourced kitchen, being central to attracting patrons. Direct as well as online feedback has been very positive but the numbers speak for themselves - growing to 400 dishes per week.
- Sunday barefoot bowls was launched in October 20 and is being well supported by the community. I appreciate the support and commitment of our bowlers in giving up their time every Sunday to help make the experience for our casual bowlers an even better one.
-
- The fenced seating area on green one has proven to be popular, particularly over the warmer months. Dinner bookings on the green has been a new development.
- A noticeable increase in functions, number of patrons entering the club and the growth in new memberships.
- The engagement with community groups - schools, religious organisations and a range of sporting groups.
- Sunday live music, supporting local talent and attracting new locals to the club on what was always a very quiet day.

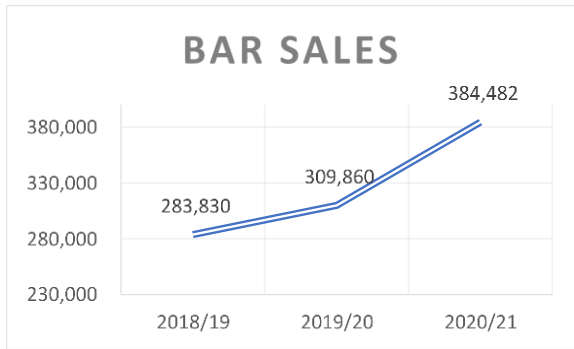
Overall, I am seeing genuine engagement with the local community and a growing sense that the community has welcomed the many new things happening at the club.

I would like to personally thank the Board for their support throughout the year and for providing me with the opportunity to introduce change.

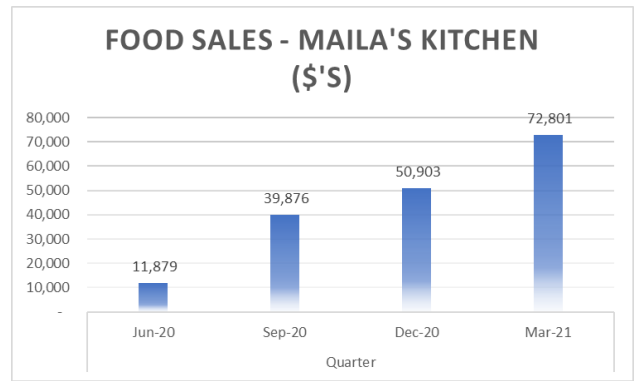
A special thank you to our wonderful members for your continued support for the club and for the positive feedback I often receive.

James Sneddon
General Manager

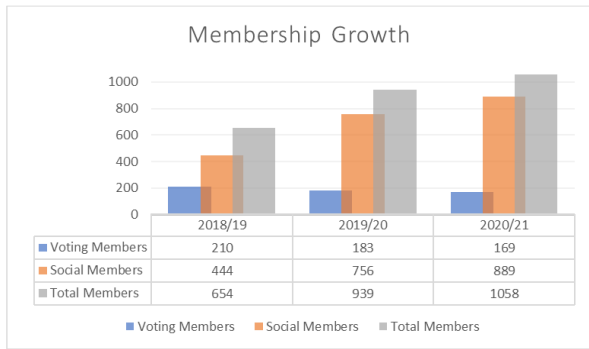
Key Performance Areas



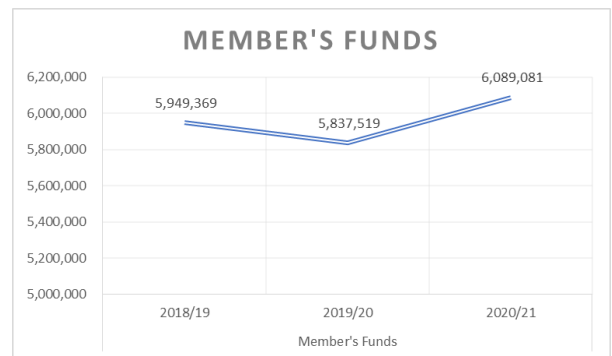
24% increase in Bar Sales over the year despite a two-month lockdown and ongoing Covid-19 interruptions



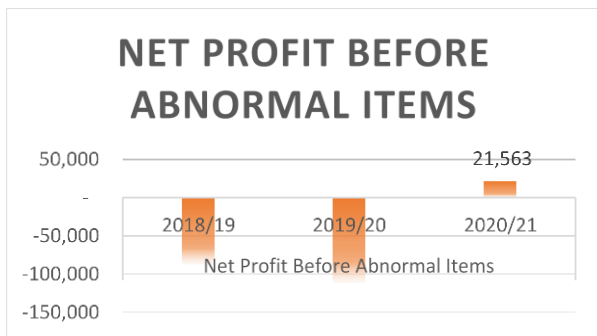
kkkkk Food is a key driver of growth across the club



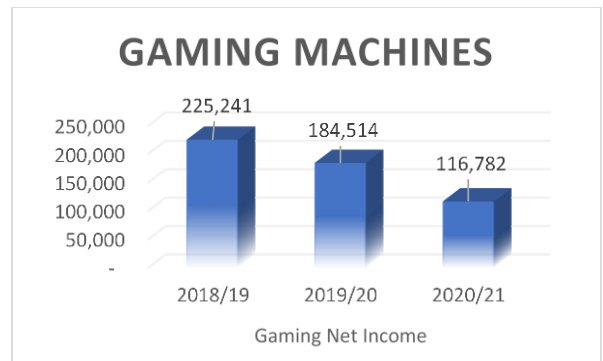
Recovery and growth despite significant non-renewals due to Covid lockdown and ongoing caution



A strong balance sheet provides opportunity for investment



The club's first profit result in many years.



The Annual profit result is even more pleasing when considering the significant fall in gaming profit

Treasurer's Report

Key Financial Statistics

	2021	2020	\$ Change
Revenue	986,107	902,567	83,540
Expenses	964,543	1,014,417	49,874
Profit/Loss	21,563	(111,850)	133,413
Current Assets	407,716	289,634	118,082
Term Deposits	111,000	111,000	-

The 2020/2021 year was one of unprecedented disruption across the entire economy due to the COVID 19 pandemic. Our club was not isolated from its impact as was the case for all businesses across Australia. To have turned a modest profit of \$21k for the year is a result the board is satisfied with in the circumstances.

Key to this outcome was the receipt of Job Keeper Stimulus payments from the Federal Government of \$148,500 along with other grants which are included in the revenue figure above. So, while the club has staved off the financial disaster that has regrettably befallen other businesses and organisations, we have further work to do to stabilise the revenue and cost base to deliver consistent profit in the post COVID period we're now in.

Critical to this will be the continued growth of revenues generated through social membership, bar sales, Maila's restaurant, barefoot bowls, trivia night, entertainment to name just a few of the non-bowling initiatives championed by our General Manager, James Sneddon.

In a difficult year, it's also worth noting that sponsorship revenue has been improved to \$31k thanks to Sponsorship Director Herbie Brenner.

Full details of the club's financial performance are of course outlined in the accounts presented in this annual report. Particular attention needs to be paid this year to the performance of the club's gaming machines which have not recovered from the slump in revenue reported in the 2019/2020 annual report.

During 2021/2022 the board intends to further develop a proposal to renovate the club premises which we believe will enable long term, continued growth of revenue and profit in a contemporary club setting.

The club's balance sheet remains in excellent order with some \$6.2 million in total assets and total liabilities limited to just under \$152k (all of which are short-term trade liabilities). This places the club in a good position to make measured and sensible investment in capital improvements to deliver improved financial performance on a consistent basis into the future.

During 2020/2021 trade creditors have been paid as these accounts have fallen due and GST, PAYG and Superannuation obligations have been met in accordance with the regulatory requirements.

Ian Pendlebury
Treasurer

Directors' Report

Directors

Your directors present their report together with the financial report of Turramurra Bowling Club Limited (the company) for the year ended 31st March 2021 and the auditor's report thereon.

The directors of the company in office at the end of the financial year are:

NAME	SPECIAL RESPONSIBILITIES	OCCUPATION	CONTINUING SERVICE AS DIRECTOR
Appleby George	Chairman	Businessman	3 years
Devlin John	Deputy Chairman & Green's Committee	Company Director	3 years
Burford Leigh	Building Works & Maintenance	Retired	5 years
Pendlebury Ian	Treasurer	Corporate Executive	1 year
Hamilton Susanne	Greens Committee	Retired	16 years
Wallis Jenny	President TWBC	Retired	1 year
Southam Bob	President Men's Bowling Club & Green's Committee	Retired	2 year
Blackwell David	Membership Committee	Retired	1 year
Brenner Herbie	Sponsorship	Retired	1 year

Directors' Meetings

The number of directors' meetings held during the year (12 plus extraordinary meetings) and the number of meetings attended by each of the directors of the company during the financial year are:

DIRECTOR	Meetings Attended	Meetings Held *
Appleby George	13	13
Burford, Leigh	13	13
Devlin John	13	13
Hamilton, Susanne	13	13
Southam Bob	12	13
Blackwell, David (appointed 26 July 2020)	9	9
Brenner, Herbie (appointed 26 July 2020)	6	9
Pendlebury Ian (appointed 27 July 2020)	12	12
Wallis Jenny (appointed 26 July 2020)	9	9
Johnson Eric (until 26 July 2020)	4	4
Williamson John (until 26 July 2020)	4	4

* Number of meetings held during the time the director held office during the year.

Principal Activities

The principal activity of the company during the financial year was to provide the facilities of a licensed club to the members and visitors and to promote sporting activities.

The Club's short-term objectives are to:

- (i) provide the best possible bowling and clubhouse facilities to members;
- (ii) encourage new membership;
- (iii) remain financially viable to achieve the above objectives.

The Club's long-term objectives are to:

- (i) establish and maintain membership that foster the game of lawn bowls; and
- (ii) be sustainable and strive for continuous improvement so as to offer the best possible bowling and social amenities to members.

To achieve these objectives, the Club has adopted the following strategies:

- (i) the Board strives to attract and retain quality management and staff who are committed to providing high standards of service levels to the members. The Board believes that attracting and retaining quality staff will assist with the success of the Club in both the short and long term.
- (ii) maintain rigorous control over the club's finances to ensure the Club remains viable and is able to continually upgrade the greens and clubhouse for the benefit of members and encourage new membership;
- (iii) the Board is committed to meet consistent standards of governance, best practice and provide clear expectations of professional accountabilities and responsibilities to all members.

Performance Measurement and Key Performance Indicator

The financial performance of the Club is measured against the budget set and benchmark data for the club industry. Some of the criteria reported on are:

Earnings before Interest, Taxation, Depreciation, Amortisation, Rent and Donations (EDITDARD)
Gross Profit Margins
Expense Ratios and Analysis
Cash Flow

Non-financial performance is assessed by a variety of measures including:

Members' feedback
Staff Turnover
Comparison with industry wide initiatives
Market research

The Club is incorporated under the Corporations Act 2001 and is a club limited by guarantee. If the Club is wound up, the Constitution states that each member is required to contribute a maximum of \$2.00 towards meeting any outstanding obligations of the Club.

Auditors' Independence Declaration Under Section 307C of the Corporation Act 2001

A copy of the Auditor's Independence Declaration follows this Directors Report.

Signed in accordance with a resolution of the Board of Directors:



Director

Date: 28 June 2021

Auditor's Independence Declaration Under Section 307C of the Corporations Act 2001

To the Directors of Turramurra Bowling Club Limited

I declare that, to the best of my knowledge and belief, during the year ended 31st March 2021 there have been:

- i. No contraventions of the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the audit; and
- ii. No contraventions of any applicable code of professional conduct in relation to the audit.

The opinion expressed in this report has been formed on the above basis.



Chartered Accountants

Principal

David Conroy

Date: 28 June 2021

Statement of Profit or Loss & Other Comprehensive Income For the Year Ended 31 March 2021

	Note	2021 \$	2020 \$
Revenue			
Sale of goods	2	471,027	548,902
Other	2	<u>276,982</u>	<u>351,555</u>
Total Operating Revenue	2	748,009	900,457
Total Non-Operating Revenue	2	<u>238,097</u>	<u>2,110</u>
Total Revenue:		<u>986,106</u>	<u>902,567</u>
Expenses			
Cost of Sales – Bar		161,339	128,168
Cost of Sales – Catering		20,629	82,208
Cost of Sales – Merchandise		849	1,461
Employee Benefits Expense	13	399,563	337,017
Gaming Machine Expenses inc. Licences and Taxes		9,119	31,002
Keno Expenses		867	1,230
Other Licences & Subscriptions		23,316	26,067
Property Expenses	14	206,994	251,994
Promotional Expenses		23,643	24,774
Other Expenses from Ordinary Activities		<u>52,919</u>	<u>51,559</u>
		899,238	935,480
Earnings before interest, tax, depreciation, amortisation, rents and donations		<u>86,868</u>	<u>(32,913)</u>
Depreciation and amortisation expense	3(a) & 7	63,186	73,714
Donations to Charities & Others	17	2,119	2,557
Finance costs		-	-
Net Loss on Sale Fixed Assets	3(a)	-	<u>2,666</u>
		<u>65,305</u>	<u>78,937</u>
Profit/(loss) before income tax		<u>21,563</u>	<u>(111,850)</u>
Income tax expense		-	-
Net profit/(loss) after income tax expense		<u>21,563</u>	<u>(111,850)</u>
Other Comprehensive Income			
Revaluation of Club Land		230,000	-
Total Comprehensive Income for the year		<u>251,563</u>	<u>(111,850)</u>

The Statement of Profit or Loss & Other Comprehensive Income should be read in conjunction with the accompanying notes set out on pages 14 to 27.

Statement of Financial Position For the Year Ended 31 March 2021

	Note	2021 \$	2020 \$
ASSETS			
Current Assets			
Cash assets and cash equivalents	12(a)	378,869	257,186
Trade and other receivables	5	2,820	12,131
Inventories	6	26,027	20,334
Total Current Assets		<u>407,716</u>	<u>289,634</u>
Non-Current Assets			
Property, plant and equipment	7	<u>5,833,250</u>	<u>5,640,228</u>
Total Non-Current Assets		<u>5,833,250</u>	<u>5,640,228</u>
Total Assets		<u>6,240,966</u>	<u>5,929,862</u>
LIABILITIES			
Current Liabilities			
Trade Payables	8	46,625	14,137
GST and PAYGW		26,304	18,489
Unearned Revenue		48,338	42,261
Short term Provisions	9	30,617	17,456
Total Current Liabilities		<u>151,884</u>	<u>92,343</u>
Total Liabilities		<u>151,884</u>	<u>92,343</u>
Net Assets		<u>6,089,082</u>	<u>5,837,519</u>
Members' Funds			
Asset Revaluation Reserves		4,520,709	4,290,709
Current Year Earnings		21,563	(111,850)
Retained profits		1,546,810	1,658,660
Total Members' Funds		<u>6,089,082</u>	<u>5,837,519</u>

The Statement of Financial Position should be read in conjunction with the accompanying notes set out on pages 14 to 27.

Statement of Changes in Members' Funds For the Year Ended 31 March 2021

	Asset Revaluation Reserve \$	Retained Profits \$	Total \$
Balance at 31 March 2019	4,290,709	1,658,660	5,949,369
Profit (loss) for the year	-	(111,850)	(111,850)
Gain (loss) on revaluation of assets net of tax (nil).	-	-	-
	<hr/>	<hr/>	<hr/>
Balance at 31 March 2020	4,290,709	1,546,810	5,837,519
Profit (loss) for the year	-	21,563	21,563
Gain (loss) on revaluation of assets net of tax (nil).	230,000	-	230,000
	<hr/>	<hr/>	<hr/>
Balance at 31 March 2021	4,520,709	1,568,373	6,089,082
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The Statement of Changes in Members Funds should be read in conjunction with the accompanying notes set out on pages 14 to 27.

Statement of Cash Flows

For the Year Ended 31 March 2021

	Note	2021 \$	2020 \$
Cash Flow From Operating Activities			
Receipts from customers and others		895,324	1,789,732
Payments to suppliers, employees and others		(978,184)	(1,836,303)
Cash received from other operating activities		230,768	5,299
		<hr/>	<hr/>
Net cash provided by/(used in) operating activities	12(b)	147,908	(41,272)
		<hr/>	<hr/>
Cash Flow From Investing Activities			
Proceeds from sale of property, plant and equipment		-	-
Payment for property, plant and equipment		(26,208)	(26,932)
Payment for investments		-	-
		<hr/>	<hr/>
Net cash provided by/(used in) investing activities		(26,208)	(26,932)
		<hr/>	<hr/>
Cash Flow From Financing Activities			
		-	-
		<hr/>	<hr/>
Net increase/(decrease) in cash held		121,700	(68,205)
		<hr/>	<hr/>
Cash at the beginning of year		257,169	325,374
		<hr/>	<hr/>
Cash at the end of year	12(a)	378,869	257,169
		<hr/> <hr/>	<hr/> <hr/>

The Statement of Cash Flows should be read in conjunction with the accompanying notes set out on pages 14 to 27.

Notes to the Financial Statements For the Year Ended 31 March 2021

1 Statement of Significant Accounting Policies

The financial statements are for Turramurra Bowling Club Limited as an individual entity, incorporated and domiciled in Australia. Turramurra Bowling Club Limited is a company limited by guarantee.

New or amended Accounting Standards and Interpretations adopted

On the 23 March 2020, the Club was forced to close by the Federal Government due to the impact of the COVID-19 Pandemic. The closure significantly impacted the Club's revenues in the areas of gaming, food, beverage and functions. On the 22 May 2020, the NSW Government eased restrictions on Clubs allowing them to re-open on 1 June subject to a number of conditions aimed at restricting the spread of the virus. Federal and state governments provided financial support of \$216,302 primarily in JobKeeper stimulus payments.

Basis for Preparation

Turramurra Bowling Club Limited applies Australian Accounting Standards – Reduced Disclosure Requirements as set out in AASB 1053: Application of Tiers of Australian Accounting Standards.

The financial statements are general purpose financial statements that have been prepared in accordance with Australian Accounting Standards, Reduced Disclosure Requirements of the Australian Accounting Standards Board and the Corporations Act 2001.

Australian Accounting Standards set out accounting policies that the AASB has concluded would result in financial statements containing relevant and reliable information about transactions, events and conditions. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless otherwise stated.

The financial statements, except for the cash flow information, have been prepared on an accruals basis and are based on historical costs, modified where applicable by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

Accounting Policies

(a) Inventories

Inventories consist of bistro and liquor provisions and showcase stock and are measured on a first in first out basis, at the lower of cost and net realisable value.

(b) Property, Plant and Equipment

Each class of property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation.

Property

Freehold land is measured at valuation.

Buildings and improvements are measured at cost

Plant and Equipment

Plant and equipment is measured on the cost basis. The carrying amount of plant and equipment is reviewed annually by the Directors to ensure it is not in excess of the recoverable amount from those assets.

Notes to the Financial Statements For the Year Ended 31 March 2021 (Continued)

1 Statement of Significant Accounting Policies (Continued)

The recoverable amount is assessed on the basis of the expected net cash flows which will be received from the assets employment and subsequent disposal. The expected net cash flows have not been discounted to present values in determining recoverable amounts.

Depreciation

The depreciable amount of all fixed assets including buildings and capitalised leased assets, but excluding freehold land, are depreciated over their estimated useful lives to the Company commencing from the time the asset is held ready for use.

The depreciation rates and useful lives used for each class of depreciable assets are:

Class of Fixed Asset	Depreciation rate/Useful lives
Building & Property Improvements	5-50 years
Plant & Equipment	2-25 years

(c) Impairment

The carrying amounts of the Company's assets, other than investment property and inventories are reviewed at each balance sheet date to determine whether there is any indication of impairment. If any such indication exists, the asset is written down to its recoverable amount.

An impairment loss is recognised whenever the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. Impairment losses are recognised in the statement of comprehensive income, unless an asset has previously been revalued, in which case the impairment loss is recognised as a reversal to the extent of that previous revaluation with any excess recognised through profit or loss.

(d) Leases

At inception of a contract, the entity assesses if the contract contains or is a lease. If there is a lease present, a right-of-use asset and a corresponding lease liability is recognised by the entity where the entity is a lessee. However, all contracts that are classified as short-term leases (lease with remaining lease term of 12 months or less) and leases of low-value assets are recognised as an operating expense on a straight-line basis over the term of the lease.

Initially the lease liability is measured at the present value of the lease payments still to be paid at the commencement date. The lease payments are discounted at the interest rate implicit in the lease. If this rate cannot be readily determined, the entity uses the incremental borrowing rate.

Lease payments included in the measurement of the lease liability are as follows:

- fixed lease payments less any lease incentives;
- variable lease payments that depend on an index or rate, initially measured using the index or rate at the commencement date;
- the amount expected to be payable by the lessee under residual value guarantees;
- the exercise price of purchase options, if the lessee is reasonably certain to exercise the options;
- lease payments under extension options, if the lessee is reasonably certain to exercise the options; and
- payments of penalties for terminating the lease, if the lease term reflects the exercise of an option to terminate the lease.

Notes to the Financial Statements For the Year Ended 31 March 2021 (Continued)

1 Statement of Significant Accounting Policies (Continued)

The right-of-use assets comprise the initial measurement of the corresponding lease liability as mentioned above, any lease payments made at or before the commencement date, as well as any initial direct costs. The subsequent measurement of the right-of-use assets is at cost less accumulated depreciation and impairment losses.

Right-of-use assets are depreciated over the lease term or useful life of the underlying asset, whichever is the shortest.

Where a lease transfers ownership of the underlying asset or the cost of the right-of-use asset reflects that the entity anticipates to exercise a purchase option, the specific asset is depreciated over the useful life of the underlying asset.

(e) Revenue

Revenue recognition

The company recognises revenue as follows:

Revenue from contracts with customers

Revenue is recognised at an amount that reflects the consideration to which the company is expected to be entitled in exchange for transferring goods or services to a customer. For each contract with a customer, the company: identifies the contract with a customer; identifies the performance obligations in the contract; determines the transaction price which takes into account estimates of variable consideration and the time value of money; allocates the transaction price to the separate performance obligations on the basis of the relative stand-alone selling price of each distinct good or service to be delivered; and recognises revenue when or as each performance obligation is satisfied in a manner that depicts the transfer to the customer of the goods or services promised.

Variable consideration within the transaction price, if any, reflects concessions provided to the customer such as discounts, rebates and refunds, any potential bonuses receivable from the customer and any other contingent events. Such estimates are determined using either the 'expected value' or 'most likely amount' method. The measurement of variable consideration is subject to a constraining principle whereby revenue will only be recognised to the extent that it is highly probable that a significant reversal in the amount of cumulative revenue recognised will not occur. The measurement constraint continues until the uncertainty associated with the variable consideration is subsequently resolved. Amounts received that are subject to the constraining principle are recognised as a refund liability.

Sales revenue

Food and beverage

Food and beverage revenue is recognised when received or receivable.

Membership subscriptions

Membership subscriptions are recognised in the year they relate to on an accruals basis.

Interest revenue

Interest revenue is recognised as interest accrues using the effective interest method. This is a method of calculating the amortised cost of a financial asset and allocating the interest income over the relevant period using the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

Donations

Donations are recognised when received.

Notes to the Financial Statements For the Year Ended 31 March 2021 (Continued)

1 Statement of Significant Accounting Policies (Continued)

Grants

"Grant revenue is recognised in profit or loss when the company satisfies the performance obligations stated within the funding agreements. If conditions are attached to the grant which must be satisfied before the company is eligible to retain the contribution, the grant will be recognised in the statement of financial position as a liability until those conditions are satisfied."

Other revenue

Other revenue is recognised when it is received or when the right to receive payment is established.

Current and non-current classification

Assets and liabilities are presented in the statement of financial position based on current and non-current classification.

An asset is classified as current when: it is either expected to be realised or intended to be sold or consumed in the company's normal operating cycle; it is held primarily for the purpose of trading; it is expected to be realised within 12 months after the reporting period; or the asset is cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 months after the reporting period. All other assets are classified as non-current.

A liability is classified as current when: it is either expected to be settled in the company's normal operating cycle; it is held primarily for the purpose of trading; it is due to be settled within 12 months after the reporting period; or there is no unconditional right to defer the settlement of the liability for at least 12 months after the reporting period. All other liabilities are classified as non-current.

Deferred tax assets and liabilities are always classified as non-current.

(f) Financial Instruments

Recognition and Initial Measurement

Financial instruments, incorporating financial assets and financial liabilities, are recognised when the entity becomes a party to the contractual provisions of the instrument. Trade date accounting is adopted for financial assets that are delivered within timeframes established by marketplace convention.

Financial instruments are initially measured at fair value plus transaction costs where the instrument is not classified as at fair value through profit or loss. Transaction costs related to instruments classified as at fair value through profit or loss are expensed to profit or loss immediately. Financial instruments are classified and measured as set out below.

Derecognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset. Financial liabilities are derecognised where the related obligations are either discharged, cancelled or expire. The difference between the carrying value of the financial liability extinguished or transferred to another party and the fair value of consideration paid, including the transfer of non-cash assets or liabilities assumed is recognised in profit or loss.

Notes to the Financial Statements For the Year Ended 31 March 2021 (Continued)

1 Statement of Significant Accounting Policies (Continued)

Classification and Subsequent Measurement

- 1) Financial Assets at fair value through profit or loss**
Financial assets are classified at fair value through profit or loss when they are held for trading for the purpose of short-term profit taking, where they are derivatives not held for hedging purposes, or designated as such to avoid an accounting mismatch or to enable performance evaluation where a group of financial assets is managed by key management personnel on a fair value basis in accordance with a documented risk management or investment strategy. Realised and unrealised gains and losses arising from changes in fair value are included in profit or loss in the period in which they arise.
- 2) Loans and Receivables**
Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost using the effective interest rate method.
- 3) Held to Maturity Investments**
Held to maturity investments are non-derivative financial assets with fixed maturities and fixed or determinable payments, and it is the entity's intention to hold these investments to maturity. They are subsequently measured at amortised cost using the effective interest rate method.
- 4) Available-for-Sale Financial Assets**
Available-for-sale financial assets are non-derivative financial assets that are either designated as such or that are not classified in any of the other categories. They comprise investments in the equity of other entities where there is neither a fixed maturity nor fixed or determinable payment.
- 5) Financial Liabilities**
Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost using the effective interest rate method.

Financial Guarantees

Where material, financial guarantees issued, which requires the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due, are recognised as a financial liability at fair value on initial recognition. The guarantee is subsequently measured at the higher of the best estimate of the obligation and the amount initially recognised less, when appropriate, cumulative amortisation in accordance with AASB 118 Revenue. When the entity gives guarantees in exchange for a fee, revenue is recognised under AASB 118.

(g) Employee Benefits

Provision is made for the Company's liability for employee entitlements arising from services rendered by employees to balance date. Long Service Leave is accrued in respect of employees with more than 5 years' service with the Company. Employee entitlements together with entitlements arising from wages and salaries, annual leave and sick leave have been measured at amounts expected to be paid when the liabilities are settled plus related on-costs and have been allocated between current and non-current liabilities.

As the Company has relatively few employees with service more than 5 years, the adoption of the basis for long service is believed to produce a result which is not materially different from the present value method prescribed by AASB 119: Employee Benefits.

Contributions are made by the company to an employee superannuation fund and are charged as expenses when incurred.

Notes to the Financial Statements For the Year Ended 31 March 2021 (Continued)

1 Statement of Significant Accounting Policies (Continued)

(h) Cash and Cash Equivalents

For the purposes of the Statement of Cash Flows, cash includes cash on hand and at call deposits with banks or financial institutions, investments in money market instruments maturing within less than three months from the date of acquisition and net of bank overdrafts.

(i) Comparative Figures

Where required by Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

(j) Trade and Other Payables

These amounts represent liabilities for goods and services provided to the Club prior to the end of the financial year and which are unpaid. These amounts are unsecured and are usually paid within 30 days of recognition.

(k) Income Tax

No provision has been made for income tax as the Company is exempt under S 50-45 of the Income Tax Assessment Act (1997), providing it continues as a sporting club predominantly encouraging and promoting the sport of bowling for recreation purposes. Accordingly, tax effective accounting has not been adopted by the Company.

(l) Critical Accounting Estimates and Judgements

The Directors evaluate estimates and judgements incorporated into the financial report based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the group.

Key Estimates

Impairment

The Company assesses impairment at each reporting date by evaluating conditions specific to the Company that may lead to impairment of assets. Where an impairment trigger exists, the recoverable amount of the asset is determined. Value-in-use calculations performed in assessing recoverable amounts incorporate a number of key estimates.

Key Judgements

Provision for Impairment

No provision for impairment of receivables has been made at the end of the financial year.

Notes to the Financial Statements For the Year Ended 31 March 2021 (continued)

	2021 \$	2020 \$
2 Revenue		
Sale of Goods		
Bar Sales	384,484	309,860
Catering, Functions & Hires	83,256	234,724
Merchandise Sales	3,287	4,318
	<hr/> 471,027	<hr/> 548,902
Other		
Advertising, Donations & Sponsorships	31,239	33,294
Bowling Fees	70,331	64,834
Gaming Machines – Net Income	116,782	184,514
Gaming – Other Income incl. GST Rebate	11,654	17,067
Interest & Rebates Received	7,647	8,710
Members' Subscriptions	34,552	31,880
Sundry Income	2,425	6,985
Keno	2,351	4,271
	<hr/> 276,982	<hr/> 351,555
Total Operating Revenue	<hr/> 748,009	<hr/> 900,457
Non-Operating Activities		
Funds Collected for Charities	450	2,110
Cash Flow Boost COVID Stimulus	53,802	-
Greens Levy	21,346	-
Job-Keeper COVID Stimulus	148,500	-
State Government COVID Grant	14,000	-
	<hr/> 238,097	<hr/> 2,110
Total Non-Operating Revenue	<hr/> 238,097	<hr/> 2,110
Total Revenue	<hr/> 986,107	<hr/> 902,567

Notes to the Financial Statements

For the Year Ended 31 March 2021 (continued)

	2021 \$	2020 \$
3 Profit from Ordinary Activities		
(a) Profit before income tax expense has been determined after charging the following specific items:		
Depreciation		
Buildings and Property Improvements	26,440	27,051
Gaming Machines & Equipment	15,790	22,091
Plant and Equipment	20,956	24,572
Total depreciation and amortisation	63,186	73,714
Net bad and doubtful debts expense including movements in provision for doubtful debts	-	-
Net expense from movements in provision for Employee Benefits	8,660	3,139
Net loss on disposal of property, plant and equipment	-	2,666
(b) Key Performance Indicators		
Bar		
Bar Revenue/Total Revenue	38.99%	34.3%
Gross profit percentage	58.04%	58.5%
Bar Payroll to sales percentage	39.74%	38.7%
Catering, Functions & Hires		
CF&H Revenue/Total Revenue	8.44%	26.0%
Gross profit percentage	75.22%	65.0%
CF&H Payroll to sales percentage	58.15%	20.6%
Gaming		
Gaming Revenue/Total Revenue	11.84	20.2%
Retention/Net percentage	8.58%	6.8%
Average Monthly Turnover	\$149,661	\$222,864
Average Monthly return per gaming machine	\$935	\$1,085
Employee Benefits – percentage to gaming revenue	46.12%	37.34%
EBITDARD (Club Data basis for sporting clubs)	\$85,168	(\$15,489)
	8.64%	(1.72)%
Total Expenses to Total Revenue	97.81%	112%
Working Capital Surplus	\$255,832	\$197,291
Liquid Ratio	2.68	3.14

Notes to the Financial Statements

For the Year Ended 31 March 2021 (continued)

	2021 \$	2020 \$
4 Auditor's Remuneration		
During the year the following fees were paid or payable for services provided by the auditor:		
Audit and review of financial reports		
- Conroy Audit & Advisory	4,500	4,000
Other regulatory audit services	-	-
	<u>4,500</u>	<u>4,000</u>
	<u><u>4,500</u></u>	<u><u>4,000</u></u>
5 Trade and Other Receivables		
Current		
Trade Receivables	2,820	1,360
Prepayments	-	10,771
	<u>2,820</u>	<u>12,131</u>
	<u><u>2,820</u></u>	<u><u>12,131</u></u>
Non-Current		
Debtors	-	-
	<u>-</u>	<u>-</u>
	<u><u>-</u></u>	<u><u>-</u></u>
6 Inventories		
Stock On Hand – Bar	18,696	12,405
Stock on Hand – Snack Foods	142	-
Stock on Hand – Bowling Accessories	2,532	2,688
Stock On Hand – Bowls Clothing	4,658	5,242
	<u>26,027</u>	<u>20,334</u>
Finished Goods at Cost	<u><u>26,027</u></u>	<u><u>20,334</u></u>

Notes to the Financial Statements For the Year Ended 31 March 2021 (continued)

	2021 \$	2020 \$
7 Property, Plant and Equipment		
Freehold land (classified as core property) <i>At NSW Valuer General's Valuation</i>	4,980,000	4,750,000
Building & Property Improvements		
<i>At cost</i>	1,046,460	1,035,660
<i>Accumulated depreciation</i>	(269,187)	(242,747)
W.D.V.	777,273	792,913
Plant & Equipment		
Plant, Equipment & Furniture at cost	647,125	631,717
<i>Accumulated depreciation – P, E & F</i>	(589,347)	(568,391)
Gaming Machines at cost	190,096	190,096
<i>Accumulated depreciation - GM</i>	(171,897)	(156,107)
W.D.V.	75,977	97,315
Leased Plant & Equipment	-	-
Capital works in progress	-	-
Total property, plant and equipment net book value	5,833,250	5,640,228

Valuation of Land, Building & Property Improvements

The Land, Building, Property Improvements (including Bowling Greens), Plant and Equipment are valued periodically by Valuation & Property Consultants (Gentle & Associates) for insurance purposes. The value has not been included in these statements, nor has current market value.

Security Details over Property, Plant and Equipment = Nil as at reporting date.

Movements in Carrying Amounts

Movements in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year are set out below:

	Land \$	Building & Property Improvements \$	Plant & Equipment, Gaming \$	Total \$
Balance at the beginning of the year	4,750,000	792,913	97,315	5,640,228
Net amount of revaluation increments less revaluation decrements	230,000	-	-	230,000
Additions	-	10,800	15,408	26,208
Internal Transfers	-	-	-	-
Disposals	-	-	-	-
Depreciation expense	-	26,440	36,746	63,186
Carrying amount at end of year	4,980,000	777,273	75,977	5,833,250

Notes to the Financial Statements For the Year Ended 31 March 2021 (continued)

	2021 \$	2020 \$
7 Property Plant & Equipment (continued)		
Gaming machine entitlements are not capitalised. Entitlements (14 of them) are estimated to be worth \$9,000 each net of transaction costs based on approaches received from a willing buyer.		
8 Trade and other payables		
Trade payables and accrued expenses	46,626	18,753
Goods and Services Tax (GST) payable	9,200	22,462
PAYG Withholding Tax (PAYGW) payable	17,104	
	<hr/> 72,930	<hr/> 41,215
9 Provisions		
Current		
Subscriptions received in advance	25,420	24,786
Members' Points	-	4,158
Members' Cash to Card	-	727
Unearned Sponsorship	22,918	
Audit Fee Accrued	4,500	4,000
Statutory Leave Provisions	26,117	17,456
	<hr/> 78,955	<hr/> 51,128
Total Current	<hr/> <hr/> 151,884	<hr/> <hr/> 92,343
10 Commitments		
Current	<hr/> <hr/> -	<hr/> <hr/> -
Non-current	<hr/> <hr/> -	<hr/> <hr/> -

Notes to the Financial Statements For the Year Ended 31 March 2021 (continued)

11. Events Subsequent to Reporting Date

There are no matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operation of the company, the results of those operations or the state of affairs of the company in future financial years.

12 Notes to the Cash Flow Statement

	2021 \$	2020 \$
(a) Reconciliation of Cash		
Cash as at the end of the financial year as shown in the cash flow statement is reconciled to the related items in the balance sheet as follows:		
Cash on Hand	26,316	-
Cash at Bank – Business Cash Management Cheque	241,547	145,319
Cash at Bank - Term Deposits	111,000	111,000
Debit Card Statement Account	5	850
	<hr/>	<hr/>
Total Cash & Deposits	<u>378,869</u>	<u>257,169</u>
 (b) Reconciliation of cash flow from operations with profit from ordinary activities after income tax		
Profit/(loss) from ordinary activities after income tax	21,563	(111,850)
Net loss on sale fixed assets	-	2,666
Add/(less) non cash items:	63,186	73,714
Depreciation		
Changes in assets and liabilities:		
(Increase)/decrease in trade & other receivables	9,311	(2,632)
(Increase)/decrease in inventories	(5,693)	598
Increase/(decrease) in trade & other payables	40,303	10,085
Increase/(decrease) in short term provisions	13,161	(13,854)
Increase/(decrease) in unearned revenue	6,077	-
	<hr/>	<hr/>
Cash flow from operating activities	147,908	(41,272)
	<hr/>	<hr/>
Cash flow from Investing Activities	-	-
	<hr/>	<hr/>
Net Cashflow	<u>147,908</u>	<u>(41,272)</u>

Notes to the Financial Statements For the Year Ended 31 March 2021 (continued)

(c) Non-Cash Financing and Investment Activities

During the financial year the company acquired property, plant and equipment with an aggregate fair value of \$ Nil (2020: \$ Nil) by means of finance leases.

	2021 \$	2020 \$
13 Employee Benefits Expense		
Payroll – Administration	105,486	85,877
Payroll – Bar	152,810	120,000
Payroll – Catering	48,410	48,456
Payroll – Gaming	53,859	42,793
Statutory Leave Expense	8,660	4,904
Superannuation	22,683	27,339
Workers Compensation Insurance	7,656	7,648
Total	399,563	337,017
14 Property Expenses		
Cleaning	18,915	39,250
Electricity and Gas	33,762	39,796
Greens Contractor	68,863	78,545
Greens & Other Sporting Costs	821	2,583
Insurance – Building & Contents	23,096	23,700
Municipal Rates	27,560	32,098
Repairs & Maintenance	22,412	25,718
Security & Fire Services	3,839	4,440
Telephone & Internet	3,240	2,782
Water Rates	4,485	8,081
Total	206,994	251,994
15 Members' Guarantee		
<p>The Company is limited by guarantee. If the Company is wound up, the Constitution states that each member is required to contribute a maximum of \$2 each towards meeting any outstanding obligations of the Company.</p>		
16 Company Details		
<p>The registered office of the Company is:</p> <p>Turramurra Bowling Club Limited 181 Bobbin Head Road, Turramurra NSW 2074</p>		

Notes to the Financial Statements For the Year Ended 31 March 2021 (continued)

	2021 \$
17 Donations 2020/21	
Charity	
Guide Dogs: Model Dogs Program	419
Other	
Sponsorship	<u>1,700</u>
TOTAL:	<u><u>2,119</u></u>

18 Disclosure Requirements

Section 41J of the Registered Clubs Act 1976 requires the Club to disclose its core and non-core property as defined in the Annual Report. The Club's core property comprises the defined freehold clubhouse facilities situated at 181 Bobbin Head Road, Turramurra, NSW 2074.

The Club owns no non-core property.

Directors' Declaration

In the opinion of the directors of Turramurra Bowling Club Limited (the company):

1. The financial statements and notes, set out on pages 10 to 27, are in accordance with the Corporations Act 2001, and:
 - (a) comply with Australian Accounting Standards; and
 - (b) give a true and fair view of the financial position as at 31st March 2021 and of the performance for the financial year ended on that date of the company.

2. In the Directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors.

Dated at Turramurra NSW on 28 June, 2021.



Director

INDEPENDENT AUDITOR'S REVIEW REPORT TO THE MEMBERS OF TURRAMURRA BOWLING CLUB LIMITED

Report on the Financial Report

We have reviewed the accompanying financial report of name of Turramurra Bowling Club Limited which comprises the Statement of Financial Position as at 31st March 2021, and the Statement of Profit or Loss and Other Comprehensive Income, Statement of Changes in Equity and Cash Flow Statement for the year ended on that date, notes comprising a summary of significant accounting policies and other explanatory information, and the Directors Declaration.

The Directors' Responsibility for the Financial Report

The Directors of the Club are responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards – Reduced Disclosure Requirements and the Corporations Act 2001 and for such internal control as the Directors determine is necessary to enable the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express a conclusion on the financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity*, in order to state whether, on the basis of the procedures described, anything has come to our attention that causes us to believe that the financial report is not presented fairly, in all material respects, in accordance with Australian Accounting Standards. As the auditor of Turramurra Bowling Club Limited, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Independence

In conducting our review, we have complied with the independence requirements of the Australian professional accounting bodies.

Conclusion

Based on our review, which is not an audit, nothing has come to our attention that causes us to believe that the financial report of Turramurra Bowling Club Limited does not present fairly, in all material respects, the financial position of the Club as at 31st March 2021, and of its financial performance and its cash flows for the year ended on that date, in accordance with Australian Accounting Standards – Reduced Disclosure Requirements.



Chartered Accountants

Principal

A handwritten signature in black ink, appearing to read "David Conroy", written over a white rectangular background.

David Conroy

Turrumurra Women's Bowling Club (TWBC) & Turrumurra Men's Bowling Club (TMBC) Committee/Office Bearers

TWBC

Patrons	Jeanette Browne & Phyl Gregg
President	Jenny Wallis
Vice Presidents	Marilyn Brenner & Bridget Nelson
Secretaries	Sue Peattie & Julie Briggs
Treasurer	Judy Jenkins
Committee	Eva Morris & Jeanette Staniland
Match Committee Chair	Julie Briggs
Match Committee	Diana Gower
Selector's Chairperson	Sue Hamilton
Selectors	Jan Baker, Marilyn Brenner, Catherine Ryan & Anne Webb
Delegate to Zone 9	Jenny Wallis

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TMBC

President	Bob Southam
Vice-President	Geoff Hamilton
Secretary	Harvey Fuller
Bowls Administrator	Geoff Martz
Asst Bowls Administrator	Bryan Popplewell
Chairman of Selectors	Geoff Martz
Selectors	Peter Low, Bill McMurdy, Ted Gorrod, Bryan Popplewell
Delegate to Zone 9	Ted Gorrod

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Goldrick Farrell Mullan Lawyers, Hornsby – 9477 6800
Hornsby Travel & Cruise, Hornsby – 9477 5341
Huon Park, North Turramurra - 9440 4344
IGA Bobbin Head Road – 9144 3500
M.E Ward Electrical Services – 9875 5533
The Landings, North Turramurra - 1300 535 000

Gold Sponsors

Amanda Macknight Eye-Q Optometrists, St Ives – 9144 5515
Bowling Club Insurance Brokers, Wollongong – 4255 2855
CCZ Statton Equities – 0424 828 012
Farina Pizzeria, North Turramurra – 9488 7171
Gordon Barber – 0435 845 100
Hoffmann & Co Mobile Physiotherapy – 0421 220 371
Ku-Ring-Gai Driver Training & Assessment – 0418 665 503
North Turramurra Pharmacy, North Turramurra – 9144 5677
Smart Painting, Hornsby – 0414 396 131
Tom's Cellars, North Turramurra – 9144 4411
Turramurra Plumbing, Turramurra – 0412 969 290 & 9979 4442

We value all sponsorships and encourage members to support the organisations that support the club.